DATE: August 17, 2005

TO: Municipal Clerk

Byron E. Johnson, C.P.M. FROM:

Enter of the Contraction of the Director of Purchasing X 43

THRU: Rachel Johnson

Clerk Typist II X 4162

Please place the following item on the **REGULAR** agenda for the Council Meeting of **AUGUST 30, 2005**.

Item should read as follows:

Public Hearing to make a determination by City Council that Spartan Construction Services Inc., is not a responsible bidder on The Ladrillo Street-Street & Drainage Improvements Bid No. 2005-205.

On Wednesday, July 13, 2005 bids were opened for Ladrillo Street-Street & Drainage Improvements, solicitation number 2005-205. Upon completion and review of the official bid tabulation for the subject project, it was determined that the apparent low bidder was Spartan Construction Services Inc.

Spartan Construction presented insufficient information in regards to experience, expertise, and financial capability. It is the opinion of City Staff and the City's design consultant, on The Ladrillo Street-Street & Drainage Improvements Project, that Spartan Construction Services Inc., is not a responsible bidder.

After closing of the hearing staff recommends passage of a motion stating that:

Spartan Construction Services is deemed a non-responsible bidder for bid number 2005-205.

Contact person: Byron Johnson, Director, Purchasing	g (915) 541-4313
*****************	***********
A	AGENDA FOR: AUGUST 30, 2005

CITY OF EL PASO, TEXAS DEPARTMENT HEAD'S SUMMARY REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT:	Purchasing	
AGENDA DATE:	8-30-05	
PROJECT NAME/SO	DLICITATION	NO. Ladrillo Street-Street & Drainage Improvements / 2005-205
CONTACT PERSON	PHONE:	Byron Johnson, Director of Purchasing, Ext. 4313
DISTRICT (S) AFFE	CTED:	8
SUBJECT:		
		mination by City Council that Spartan Construction Services Inc., is not a Street- Street & Drainage Improvements Bid No. 2005-205.
BACKGROU	ND / DISCUSS	ION:
number 2005-2 Upon completi	05. on and review o	oids were opened for Ladrillo Street- Street & Drainage Improvements, solicitation for the official bid tabulation for the subject project, it was determined that the in Construction Services Inc.
capability. It is	s the opinion of (l insufficient information in regards to experience, expertise, and financial City Staff and the City's design consultant, on The Ladrillo Street-Street & et, that Spartan Construction Services Inc., is not a responsible bidder.
		nd the City's design consultant on The Ladrillo Street-Street & Drainage rtan Construction Services Inc., is not a responsible bidder.
		ff recommends passage of a motion stating that: is deemed a non-responsible bidder for bid number 2005-205.
PRIOR COUN	NCIL ACTION	<u>:</u> N/A
AMOUNT AN	D SOURCE O	F FUNDING: N/A
BOARD / CO	MMISSION AC	CTION: N/A
****	****	REQUIRED AUTHORIZATION
LEGAL: (if required)		FINANCE: (if required)
OTHER:	•	initiated by Purchasing, client department should sign also) nation copy to appropriate Deputy City Manager
	injoin	
APPROVED FOR A	AGENDA:	
CITY MANAGER:		DATE:

DATE: <u>August 17, 2005</u>

TO: <u>Municipal Clerk</u>

FROM: Byron E. Johnson, C.P.M.

Director of Purchasing X 4313

THRU: Rachel Johnson

Clerk Typist II X 4162

Please place the following item on the **<u>REGULAR</u>** agenda for the Council Meeting of **<u>AUGUST 30, 2005</u>**.

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After closing of the hearing staff recommends passage of a motion stating that:

Spartan Construction Services is deemed a non-responsible bidder for bid number 2005-205.

AGENDA FOR: AUGUST	30, 2	2005
********************************	****	*****
Contact person: Byron Johnson, Director, Purchasing (915) 541-4313		

JOHN F.COOK MAYOR

JOYCE WILSON CITY MANAGER



PURCHASING DEPARTMENT

CONSTRUCTION BIDDING OFFICE (915) 541-4263 Fax (915) 541-4016

CERTIFIED MAIL / RETURN RECEIPT REQUESTED VIA FACSIMILE (915) 585-9793

CITY COUNCIL

ANN MORGAN LILLY
DISTRICT NO. 1

SUSIE BYRD
DISTRICT NO. 2

JOSE ALEXANDRO LOZANO
DISTRICT NO. 3

MELINA CASTRO DISTRICT NO. 4

PRESI ORTEGA, JR. DISTRICT NO. 5

EDDIE HOLGUIN, JR.
DISTRICT NO. 6

STEVE ORTEGA DISTRICT NO. 7

BETO O'ROURKE DISTRICT NO. 8

August 15, 2005

Mr. Paul H. Flynn, President Spartan Construction Services, Inc. 279 Shadow Mountain #212 El Paso, Texas 79912

RE: Ladrillo Street and Drainage Improvements

Solicitation No. 2005 - 205

Dear Mr. Flynn:

The City has received supplemental information, submitted by Spartan Construction Services -via fax- for the above referenced project. The information provided appears to apply to firms other than Spartan Construction. Examples of work performed by Southwest Growth Corporation were provided, but no information on why that information was provided in reference to our request for qualifications for Spartan Construction Services, or if there is a contractual or other business relationship between Spartan and Southwest Growth.

Spartan Construction Services has failed to provide the requested information pertaining to its ability to undertake a project the size and scope of Ladrillo Street and Drainage Improvements. Financial Information still has not been provided per the schedule you submitted that indicated 2004 financial information would be received, by the City of El Paso, 3-5 days after the original due date, or Friday August 12, 2005.

If you have any questions you may contact me at 541-4113.

Sincerely,

Michael W. Ph

Michael W. Plum, Administrative Analyst

Purchasing Department-Construction Bidding Office

cc: Theresa Cullen-Garney, Deputy City Attorney

Byron Johnson, Director of Purchasing

Kareem Dallo, Construction Engineering Div. Mgr.

Daryl Cole, Director of Streets

JOHN F.COOK MAYOR

JOYCE WILSON CITY MANAGER



CITY COUNCIL

ANN MORGAN LILLY DISTRICT NO. 1

SUSIE BYRD DISTRICT NO. 2

JOSE ALEXANDRO LOZANO DISTRICT NO. 3

> MELINA CASTRO DISTRICT NO 4

PRESI ORTEGA, JR. DISTRICT NO. 5

EDDIE HOLGUIN, JR. DISTRICT NO. 6

STEVE ORTEGA DISTRICT NO. 7

BETO O'ROURKE DISTRICT NO. 8

July 19, 2005

Paul H. Flynn, President Spartan Construction Services, Inc. 279 Shadow Mountain, Suite 212 El Paso, TX 79912

RE: Ladrillo Street - Street & Drainage Improvements, Bid No. 2005-205

Dear Mr. Flynn:

Spartan Construction Services, Inc. is the apparent low bidder on the above referenced project. To assist us in the evaluation of your bid and company, please provide:

- Qualification and Financial Disclosure Statement, Pages I-H-1 through I-H-4 of the bid document (copy enclosed).
- Preliminary Schedule of Values

Additionally, please review your bid to ensure that you have included all components of the project as called for within the bid plans and specifications. If you feel comfortable that your bid is complete, please provide written assurance on company letterhead so stating.

Please provide this information to my attention at your earliest convenience, but no later than July 26, 2005. Should you have any questions, call me at (915) 541-4521.

Sincerely,

Contract Compliance Specialist

Enclosure

Roberto Bustamen

cc: Javier Reyes, Program Manager

Lorenzo Rodriguez, Project Coordinator

Contract/Correspondence Files

P.O. Box 12627 • El Paso, Texas 79913 • (915) 585-0085 • (915) 585-9793

July 21, 2005

City of El Paso Attn: Roberto Bustamante 2 Civic Center Plaza 7th Floor-Purch. Dept. El Paso TX, 79901 Fax: 541-4016

RE: Ladrillo Street & Drainage Improvements Bid #2005-205

Dear Mr. Bustamante:

We are in receipt of your letter dated July 19th, 2005 regarding the above-mentioned project. We would like to acknowledge that all the bid items are bid correctly and are per plans and specifications.

If you have any questions or concerns concerning this matter, please call our office at 915-585-0085.

Sincerely,

Steve Allen

Project Manager

P.O. Box 12627 • El Paso, Texas 79913 • (915) 585-0085 • (915) 585-9793

July 21, 2005

City of El Paso Attn: Roberto Bustamante 2 Civic Center Plaza 7th Floor-Purch. Dept. El Paso TX, 79901 Fax: 541-4016

RE: Ladrillo Street & Drainage Improvements Bid #2005-205

Dear Mr. Bustamante:

We are in receipt of your letter dated July 19th, 2005 regarding the above-mentioned project. You requested a preliminary schedule of values, but the bid items ARE the schedule of values.

If you have any questions or concerns concerning this matter, please call our office at 915-585-0085.

Sincerely,

Steve Allen

Project Manager

P.O. Box 12627 • El Paso, Texas 79913 • (915) 585-0085 • (915) 585-9793 Fax

21-Jul-05

City of El Paso
Purchasing Department
Contract Compliance Administration
Attn: Roberto Bustamante, Contract Compliance Specialist
#2 Civic Center Plaza, 7th Floor
El Paso, Texas 79901-1196

Re: Ladrillo Street & Drainage Improvements, Bid No. 2005-205

Dear Mr. Bustamante,

Enclosed herewith are the following original documents:

- 1 Spartan Construction Services, Inc. Financial Statements for the fiscal Year ended December 31, 2003.

 Note: these 12/31/03 statements have been prepared by Jones & Company, Certified Public Accountants after a thorough review of our internally prepared statements. (15 pages).
- 2 Spartan Construction Services, Inc. Financial Statement for the fiscal Year ended December 31, 2004.

 Note: this 12/31/04 statements has been prepared by Spartan Construction Services, Inc. We are currently awaiting the finalization of the review of our 12/31/04 financial statements by Jones & Company, which we anticipate will be completed with the next four weeks. In the interim period, I am providing you with our internally prepared income statement summary.(1 page).

Thank You,

Spartan Construction Services, Inc.

Paul H. Flynn

President

SPARTAN CONSTRUCTION SERVICE	ES, INC.	
<u>P. O. BOX 12627</u>		
EL PASO, TEXAS 79913		
INCOME STATEMENT FOR TWELVE MONTH P	ERIOD ENDING:	
<u>31-Dec-04</u>		
	\$ AMOUNT	
PROJECT REVENUES	1,118,346.13	
GROSS OPERATING REVENUES	1,118,346.13	
DIRECT OPERATING COSTS		
DIRECT LABOR	125,990.59	
CONSTRUCTION MATERIALS	150,599.80	
SUBCONTRACT COSTS	18,630.93	
GENERAL CONDITIONS	5,779.66	
EQUIPMENT COSTS	386,495.61	<u>(a)</u>
TOTAL DIRECT OPERATING COSTS	687,496.59	
GROSS OPERATING MARGIN	430,849.54	
NDIRECT OPERATING COSTS & EXPENSES	158.308.65	
CS OWNED EQUIPMENT USAGE CREDITS	(411,137.51)	<u>(a)</u>
ENERAL & ADMINISTRATIVE EXPENSES	285,607.89	
EARNINGS BEFORE TAXES	398,070.51	

D01

08/05/2005

Spartan Construction Services, Inc.

P.O. Box 12627 • El Paso, Texas 79913 • (915) 585-0085 • (915) 585-9793 Fax

August 5, 2005

City of El Paso Contract Compliance Attn: Michael Plum 2 Civic Center Plaza El Paso TX, 79901

Fax: 541-4016

Indian Place Improvements Solicitation No. 2005-207 Ladrillo Street & Drainage Improvements Solicitation No. 2005-205 Bowen Street & Drainage Improvements Solicitation No. 2005-234

Dear Mr. Plum:

This is a follow up to your letter dated 07/29/05 regarding the additional Financial Statements and related information for the above-mentioned projects. Please see below for the answers to your questions 1 through 4 as requested.

- 1) Spartan's Financial Statements for 2004 should be available from Jones & Company (CPA) within the next 3-5 days. This information will be forwarded to you as soon as it becomes availble. (See attached letter from Jones & Company.)
- 2) Mr. George Avara, Vice President of Business Banking at the State National Bank has agreed to provide SCS with adequate Financing suppport to completely satisfy the needs of the four recently bid projects including Sunland Park Road Improvements, Bowen Street & Drainage Improvements, Indian Place Street & Drainage Improvements, and Ladrillo Street & Drainage Improvements and all future work. In addition, SCS has secured a \$150,000-200,000 to assist in interim financing.

Hector Porras 3) References: Roe Engineering 533-1418 Quantum Engineering Bobby Gonzalez 532-7272 727-6454 David Kessinger

See attached pages listing similar projects and values. The subcontractors requiring coordination will be Green Concrete Construction and Pacific Electric. In addition, we are submitting available equipment and Superintendents for use on these projects

- 4) See attached pages I-F-1 through 9 and I-F-a2 on the Prime and Subcontractors as requested.
- 5) SCS is submitting this same information for the three (3) above-mentioned projects.

If you should have any further questions regarding the above, please advise.

Sincerely,

Attachments: 25 pages total



CERTIFIED PUBLIC ACCOUNTANTS

August 5, 2005

To Whom It May Concern:

We are in the process of preparing the financial statements and tax return for Spartan Construction Services, Inc., for calendar year 2004. The client provided information on August 2, 2005 and we anticipate a quick turnaround.

If you have any questions, please do not hesitate to contact us.

Very truly yours,

JONES & COMPANY
Certified Public Accountant

Steele Jones, CPA, CVA

TERRACE CARDENS OFFICE PARK 600 SLINLAND PARK DRIVE BUILDING THREE, SLITTE 400 EL PASO, TEXAS 79912

> (915) 585-1739 FAX (915) 587-6199 www.jonesandco.net

P.O. Box 12627 • El Paso, Texas 79913 • (915) 585-0085 • (915) 585-9793 Fax

August 5, 2005

Additional Information on Spartan Construction Services, Inc., as discussed with Michael Plum today:

Equipment Available

- 3 Loaders
- 3 Motorgraders
- 4 Backhoes
- 5 Rollers
- 5 Water Trucks
- 1 Asphalt Paver
- 2 Excavators

Superintendents Available for These and Future Projects

Jaime Aguilar

Max Corwin

Pedro Hernandez

Jesus Cancino

Fernando Rico

Ernie Uzzell

Manuel Quezada

SPARTAN CONSTRUCTION SERVICES, INC.

279 Shadow Mountain Ste. #212

EL PASO, TEXAS 79912

(915) 585-0085 Office (915) 585-9793 Fax

PROJECTS COMPLETED

PROJECT: Hoy Fox Automotive Shop Parking Lot

OWNER: Hoy Fox

CONTRACTOR: Corwin Consstruction

ARCHITECT: Mora Architect

CONTRACT AMOUNT: \$126,000.00 % COMPLETED TO DATE: 100%

DATE OF COMPLETION: December 2004

POINT OF CONTACT: Max Corwin 915-526-7500

PROJECT: El Dorado High School

OWNER: Socorro Independent School District CONTRACTOR: Gilbane ECM International

ARCHITECT: PSRBB Architects
CONTRACT AMOUNT: \$1.3 Million
% COMPLETED TO DATE: 100%

DATE OF COMPLETION: September, 2003

POINT OF CONTACT: David Kessinger 915-727-6454

PROJECT: Loma Verde Elementary School - A New Parking Lot Addition

OWNER: Socorro Independent School District CONTRACTOR: Arrow Building Corporation

ARCHITECT: ARTchitecture

CONTRACT AMOUNT: \$122,000.00 % COMPLETED TO DATE: 100%

DATE OF COMPLETION: December 2004 POINT OF CONTACT: Daived Diaz 915-778-1147

PROJECT: Agua Dulce Subdivision & Apartments

OWNER: Kasco Ventures

CONTRACTOR Kasen Venhures

AIRCHITECT: Kasco Ventures

CONTRACT AMOUNT: \$425,000.00 % COMPLETED TO DATE: 100%

DATE OF COMPLETION: June 2003

POINT OF CONTACT: Fred Kastrin 915-491-1385

PROJECT: Borderland Phase 2

OWNER: City of El Paso

CONTRACTOR: Southwest Growth Corporation

ARCHITECT: Quantum Engineering CONTRACT AMOUNT: \$400,000 % COMPLETED TO DATE: 100%

DATE OF COMPLETION: September 2004
POINT OF CONTACT: Bobby Gonzalez 532-7272

Page 1 of 2

Page 2 of 2

SPARTAN CONSTRUCTION SERVICES, INC. 279 Shadow Mountain Ste. #212 EL PASO, TEXAS 79912 (915) 585-9793 Fax

PROJECTS COMPLETED

PROJECT: Nichols Street & Drainage Improvements

OWNER: City of El Paso

CONTRACTOR: Southwest Growth Corporation

ARCHITECT: Huitt-Zollars
CONTRACT AMOUNT: \$456,000
% COMPLETED TO DATE: 100%

DATE OF COMPLETION: September 2003 POINT OF CONTACT: Robert Concha 587-4339

PROJECT: Frutas Ave. Street Improvements

OWNER: City of El Paso

CONTRACTOR: Southwest Growth Corporation

ARCHITECT: Huitt-Zollars

CONTRACT AMOUNT: \$1,020,000.00 % COMPLETED TO DATE: 100% DATE OF COMPLETION: May, 2003

POINT OF CONTACT: Robert Concha 587-4339

SPARTAN CONSTRUCTION SERVICES, INC. FINANCIAL STATEMENTS DECEMBER 31, 2003



CERTIFIED PUBLIC
ACCOUNTANTS

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Financial Statements		
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Statement of Stockholders' Equity		1
Statement of Cash Flows		
Notes to Financial Statements		6-11
Supplementary Information		
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Schedule 2 - Completed Contracts		13
Schedule 3 - Contracts in Progress		14
Schedule 4 - General and Administrativ	e Expenses	15



CERTIFIED PUBLIC ACCOUNTANTS

To the Stockholders Spartan Construction Services, Inc. El Paso, Texas

We have reviewed the accompanying balance sheet of Spartan Construction Services, Inc., as of December 31, 2003, and the related statements of income, stockholders' equity, and cash flows, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information contained in these financial statements is the representation of the management of Spartan Construction Services, Inc.

A review consists principally of inquiries of Company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

The data presented in Schedules 1 through 4 accompanying the financial statements is presented only for supplementary analysis purposes and has been subjected to the inquiry and analytical procedures applied in the review of the basic financial statements. We did not become aware of any material modifications that should be made to such data.

February 15, 2005

Jones & Company

ERRACE GARDENS OFFICE PARK 600 SUNLAND PARK DRIVE BUILDING THREE, SUITE 400 EL PASO, TEXAS 79912

> (915) 585-1739 FAX (915) 587-6199 www.jonesandco.net

ARTAN CONSTRUCTION SERVICES, IN

BALANCE SHEET

DECEMBER 31, 2003

ASSETS

CURRENT Accounts receivable Contracts Retainage	\$ 339,338 27,756		
나는 그 회에 하게 하게 되었다. 이 보는 사람들은 사람들이 없는 것이 없는 것이다.	27,730	\$	367,094
Due from related party Other receivables			2,382 35,000
Deposits	en e		920
		-	
TOTAL CURRENT ASSETS			405,396
PROPERTY AND EQUIPMENT			
Construction equipment	386,936		÷
Vehicles	14,630		
Office equipment	13,561		
Equipment - other	30,000		
T	445,127		
Less accumulated depreciation	157,600		
NET PROPERTY AND EQUIPMENT			287,527
OTHER ASSETS			
Cash, restricted	50,589		
Deferred tax asset	5,613		
	3,013		
TOTAL OTHER ASSETS			56,202
TOTAL ASSETS		\$	749,125

LIABILITIES AND STOCKHOLDERS' EQUITY

		1.5
CURRENT LIABILITIES	\$	23,799
Bank overdraft	.	99,898
Note payable		124,546
Current portion of long-term debt		er and a first transfer of the contract of the
Accounts payable - trade		28,986
Accrued expenses		291,959
Billings in excess of costs and estimated		
earnings on uncompleted contracts		1,312
Deferred income taxes, current		1,501
TOTAL CURRENT LIABILITIES		572,001
LONG-TERM DEBT, less current portion		120,990
DEFERRED INCOME TAX LIABILITY, non-current		19,495
TOTAL LIABILITIES		712,486
STOCKHOLDERS' EQUITY	,	
Common stock, \$1 par value, 1,000,000 shares authorized,		
1,000 issued and outstanding \$ 1,000		
Contributed capital 47,407		
Retained earnings (deficit) (11,768)		
TOTAL STOCKHOLDERS' EQUITY		36,639
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	749,125

STATEMENT OF INCOME

CONTRACT REVENUES	\$ 2,559,210
COST OF REVENUES	2,271,616
GROSS PROFIT	287,594
GENERAL AND ADMINISTRATIVE EXPENSES	274,130
NET INCOME FROM OPERATIONS	13,464
OTHER INCOME (EXPENSE) Administrative fee \$ 233 Interest income 450	
Non-job income 8,381	
TOTAL OTHER INCOME (EXPENSE)	9,064
NET INCOME BEFORE PROVISION FOR INCOME TAXES	22,528
PROVISION FOR INCOME TAXES	
NET INCOME	\$ 22,528

SPARTAN CONSTRUCTION SERVICES, INC.

STATEMENT OF STOCKHOLDERS' EQUITY

		Common Stock	Retained Earnings (Deficit)	Contributed Capital
Balance, January 1, 2003	\$	1,000	\$ (34,296)	\$ 47,407
Net income, period ended December 31, 2003			22,528	
Balance, December 31, 2003	<u>\$</u>	1,000	\$ (11,768)	\$ 47,407

STATEMENT OF CASH FLOWS

CASH FLOWS FROM OPERATING ACTIVITIES	
Net income	\$ 22,528
Adjustments to reconcile net loss to net cash	Ψ 22,326
provided by operating activities	
Depreciation and amortization	82,863
(Increase) decrease in:	02,003
Accounts receivable - contracts and retainage	(11,569)
Costs and estimated earnings in excess of billings	
on uncompleted contracts	668
Cash, restricted	(50,589)
Prepaid expenses and deposits	630
Deferred tax asset	(5,613)
Increase (decrease) in:	
Bank overdraft	23,799
Accounts payable and retainage on jobs	(91,665)
Billings in excess of costs and estimated earnings on	
uncompleted contracts	(193,090)
Accrued expenses and income taxes payable	238,993
Deferred tax liability	5,613
그 사람들은 사람들이 함께 경우는 이 남자는 사람들은 학교에 가장 보이는 것이 되었다. 그는 사람들은 사람들이 가장 사람들은 사람들이 되었다. 	
NET CASH PROVIDED BY OPERATIONS	22,568
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property and equipment	(1,082)
NET CASH USED BY INVESTING ACTIVITIES	(1,082)
CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long-term debt	(48,590)
NET CASH USED BY FINANCING ACTIVITIES	(48,590)
NET CASH DECREASE DURING THE PERIOD	(27,104)
불통 하시겠다는 사람들에 전환하고 있는 경험이 가는 점점 모양을 되었다. 그 것이	(21,101)
CASH, January 1, 2003	27,104
그리는 사람이 사용하는 것은 것이 되어 가는 수 하고 있어요? 그런 이번 시간이다.	
CASH, December 31, 2003	
INTEREST PAID	
Interest expense per general and administrative expenses	\$ 31,646
INCOME TAXES PAID	\$ -

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2003

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Company Activities and Operating Cycle

The Company is engaged as a general contractor in the El Paso, Texas, area. Most contracts are entered into as a contractor on commercial and industrial projects and the work is usually performed under a fixed price contract; most contracts are under one year in length.

Management uses estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Revenue and Cost Recognition

Revenues from construction contracts are recognized on the percentage-of-completion method, measured by the percentage of cost incurred to date, excluding uninstalled materials, to estimated total cost for each contract.

The asset "Costs and estimated earnings in excess of billings on uncompleted contracts" represents revenues recognized in excess of amounts billed. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings in excess of revenues recognized. Provision for estimated loss on uncompleted contracts is made in the period in which such loss is determined.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all instruments with an original maturity of three months or less to be cash equivalents.

Inventories

Inventories are stated at the lower of cost or market. Cost is determined by the first-in, first-out method, and market represents the lower of replacement cost or estimated net realizable value.

Property and Equipment

Property and equipment is stated at cost. Depreciation has been computed on the straight line method. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are recovered from the accounts and any resulting gain or loss is reflected in income for the period.

Fair Value of Financial instruments

The Company's financial instruments include cash and cash equivalents, accounts receivable, and notes payable. The carrying amount of these financial instruments have been estimated by management to approximate fair value.

NOTE 2 - CONTRACT RECEIVABLES

Contract receivables at December 31, 2003, consisted of the following:

Completed contracts		\$	339,338
Contracts in progress			
		\$	339,338

The Company believes that its accounts receivable are fully collectible and as such has not recorded an allowance for bad debts. In the event that any receivables become uncollectible, they will be charged against income in the period in which that determination is made.

NOTE 3 - RETAINAGE

Retainage receivables at December 31, 2003, consisted of the following:

Completed contracts		\$ 23,982
Contracts in progress	를 잃는 일이 되지 않는 말함.	3,774
		\$ 27,756

Contract retentions are amounts withheld from the Company until the related contract has been completed. All retentions are expected to be collected within one year of the first billing date of the contract.

NOTE 4 - COST AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS

Costs incurred on uncompleted contracts	\$ 22,630
Estimated earnings	13,802
rafikan ngangungga kengan nangan tengan di pinangan Apan nangan kenglibang apan nangahilih di salah nangan nan Tanggan di mangan mengan nangan mengan pagan pengan pengan pengan pengan mengan nangan nangan pengan nangan me	36,432
Less billings to date	37,744
	\$ (1.312)
Included in the accompanying balance sheet under the following captions:	
Costs and estimated earnings in excess of billings on uncompleted contracts	\$ -
Billings in excess of costs and estimated earnings on uncompleted contracts	1,312
	\$ (1,312)

NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2003, consisted of the following:

	COST		ACCUMULATED DEPRECIATION				
Vehicles	\$	14,630	\$ 6.	.714 \$	7,916		
Furniture and fixtures		13,561	e North Carlotte and Carlotte a		7,580		
Equipment		386,936	. "		242,031		
Equipment - other		30,000		• · · · · · · · · · · · · · · · · · · ·	30,000		
	<u>\$</u>	445,127	DEPRECIATION VALUE \$ 6,714 \$ 7,9 5,981 7,58 144,905 242,03 - 30,00	287,527			
	<u> </u>	445,127	\$ 157,	600 <u>\$</u>			

Depreciation expense for the year ended December 31, 2003 was \$82,863.

NOTE 6 - NOTES PAYABLE

Notes payable as of December 31, 2003 consisted of the following:

공회 () 하는 아니라 회사 사람들이 되었다. 그는 아니라 아니다	Current	Non-Current
Revolving line of credit to State National Bank, interest rate of 4.75%, dated July 15, 2002, due April 15, 2003, interest payments only due monthly, collaterized by certificate of deposit	\$ 42,882	\$ 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Note payable to Southwest Mining, dated December 31, 2002, non-interest bearing, due on demand	6,776	
Note payable to Kasco Ventures, Inc., dated December 31, 2003, non-interest bearing, due on demand	17,000	
Note payable to Southwest Construction, dated December 31, 2003, non-interest bearing, due on demand	33,240	
	\$ 99,898	\$ -
Maturities of notes payable are as follows: Year Ended		
December 31, 2004	\$ 99,898	
	\$ 99,898	

NOTE 7 - LONG-TERM DEBT

At December 31, 2003, long-term debt consisted of the following:

	 CURRENT	LO	NG-TERM		TOTAL
3% note payable to Caterpillar Finance dated	introduction of the second control of the se				
December 27, 2001, due in monthly installments of					
\$1,350, including interest, collateralized by equipment	\$ 20,220	\$		\$	20,220
13.29% note payable to Caterpillar Finance dated		e to			
December 31, 2001, due in monthly installment of					
\$2,797, including interest, collaterized by equipment	29,525		58,657		88,182
19.19% note payable to Ribble Contracting, Inc. dated			oli da Arrich State Oli di Alfan State		
July 25, 2002, due in monthly installments of \$1,013					
including interest, collaterized by equipment	17,943				17,943
7.31% note payable to Caterpillar Finance dated					
April 30, 2002, due in monthly installments of			to jaylaka		
\$1,200, including interest, collaterized by equipment	15,009		24,641		39,650
7.31% note payable to Caterpillar Finance dated					超黑 化化锌矿 数据多级扩展
April 30, 2002, due in monthly installments of					
\$1,186, including interest, collaterized by equipment	14,832		24,351		39,183
6.20% note payable to Caterpillar Finance dated					
July 15, 2002, due in monthly installments of					
\$1,945, including interest, collaterized by equipment	27,017		13,341		40,358
	\$ 124,546	\$	120,990	\$	245,536
Maturities of long-term debt are as follows:					
Year Ending					
December 31,					
2004			erre e i de la la participa de la companya de la c La companya de la co	•	104546
2005				\$	124,546 66,646
2006					54,344
		raka Salah Maja		$f = \frac{\lambda_{1}}{2}$	24,244
도면 등로 보고 하고 하는 기를 수 있는다. (A. 1982) (A. 1				\$	245,536
	The I was to			-	

NOTE 8 - LEASE OBLIGATIONS

The Company leases its premises on a month-to-month basis.

NOTE 9 - INCOME TAXES

Income tax provision for the year consists of the following:

Current income tax provision		•	
Long-term income tax provision		.	
		\$-	

Deferred income tax benefits may result from reinstatement of the valuation allowance of tax benefits related to prior year net operating loss. Because the loss was incurred in the initial year of operation, the income tax benefit that would have been recorded was reduced by a valuation allowance equal to the benefit.

Deferred income taxes result from timing differences in the recognition of income and expenses for income tax and financial statement purposes. The primary source of these differences is the reporting of depreciation for income tax purposes using an accelerated cost recovery system, and the use of the completed contract method for reporting income tax net income, while reporting financial statement income using the percentage-of-completion method.

Deferrals are established in the period in which a timing difference is first identified, and is multiplied by the estimated tax rate which will exist when the difference reverses. In future periods, when the estimated tax rate changes, the deferred asset or liability can be affected.

The Company has available at December 31, 2003, unused operating loss carryforwards and charitable contributions that may be applied against future taxable income that expires as follows:

2			Charit	able	Net
٠.	<u>Expires</u>		Contrib	itions Ope	rating Loss
Ę					
 	2007		Sparing Starte	75 \$	
3 B	2021			73	56.054
1	2022				56,854
				<u> </u>	172,535
			<u>\$</u>	75	229,389
		in which in the state of the			

The deferred tax asset comprised the following at December 31, 2003:

Deferred tax asset

Net operating loss carryforward	\$	34,408
Deferred tax liabilities - Long-term Valuation allowance	tana da esta d Esta da esta d	(19,495)
		(9,300)
	\$	5,613

SPARTAN CONSTRUCTION SERVICES,

NOTES TO FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2003

NOTE 10 - COMPREHENSIVE INCOME

Statement of Financial Accounting Standards No. 130, Reporting Comprehensive Income (SFAS 130), requires that total comprehensive income be reported in the financial statements. For the period, the Company's operations did not give rise to items includable in comprehensive income which were not already included in net income. Therefore, the Company's comprehensive income is the same as its net income for the period presented.

NOTE 11 - CONCENTRATION OF CREDIT RISK

The Company maintains multiple bank accounts at one financial institution which, from time to time, carry balances in excess of federally insured limits.

The Company has one major customer. Amounts recorded in accounts receivable for this customer represent 65% of total receivables.

NOTE 12 - COMMITMENTS AND CONTINGENCIES

The Company is involved in various legal actions arising in the normal course of business. In the opinion of management, such matters will not have a material effect upon the financial position of the Company.

NOTE 13 - ADVERTISING COSTS

The Company did not incur costs during the current period in connection with advertising.

NOTE 14 - RESTRICTED CASH

Restricted cash balances represent a certificate of deposit at financial institution that is collateral for a loan as described in note 6.

SUPPLEMENTARY INFORMATION

SPARTAN CONSTRUCTION SERVIC. NC.

SCHEDULE 1 - CONTRACT REVENUES

		REVENUES EARNED		COST OF REVENUES		GROSS PROFIT	
Contracts completed	\$	2,455,224	\$	1,928,386	\$	526,838	
Contracts in progress		36,432		22,630		13,802	
Small jobs - net		67,554		- -		67,554	
Indirect cost	-	-	- 1. <u>- 1</u>	320,600	*****	(320,600)	
	\$	2,559,210	\$	2,271,616	\$	287,594	